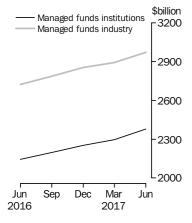


MANAGED FUNDS

AUSTDALIA

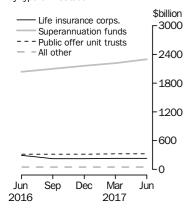
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Managed Funds



Unconsolidated Assets

by type of institution



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070.

KEY FIGURES

	Mar Qtr 2017 \$m	Jun Qtr 2017 \$m
Total managed funds industry	2 892 426	2 971 596
Consolidated assets total managed funds institutions	2 296 261	2 377 146
Cross invested assets between managed funds institutions	520 912	527 121
Unconsolidated assets total managed funds institutions	2 817 173	2 904 267
Life insurance corporations	227 446	228 982
Superannuation (pension) funds	2 216 397	2 299 112
Public offer (retail) unit trusts	322 081	324 223
All other managed funds institutions	51 249	51 949

KEY POINTS

TOTAL MANAGED FUNDS INDUSTRY

- At 30 June 2017, the managed funds industry had \$2,971.6b funds under management, an increase of \$79.2b (3%) on the March quarter 2017 figure of \$2,892.4b.
- The main valuation effects that occurred during the June quarter 2017 were as follows: the S&P/ASX 200 decreased 2.4%; the price of foreign shares, as represented by the MSCI World Index excluding Australia, increased 3.6%; and the A\$ appreciated 0.6% against the US\$.

CONSOLIDATED ASSETS OF MANAGED FUNDS INSTITUTIONS

- At 30 June 2017, the consolidated assets of managed funds institutions were \$2,377.1b, an increase of \$80.9b (4%) on the March quarter 2017 figure of \$2,296.3b.
- The asset types that increased were deposits, \$31.2b (10%); short term securities, \$13.9b (11%); shares, \$10.4b (1%); land, buildings and equipment, \$9.5b (4%); other financial assets, \$8.4b (24%); units in trusts, \$3.2b (2%); overseas assets, \$3.0b (1%); bonds, etc., \$1.4b (1%); and loans and placements, \$0.1b (0%). These were partially offset by decreases in derivatives, \$0.1b (2%). Other non-financial assets were flat.

CROSS INVESTED ASSETS

 At 30 June 2017, there were \$527.1b of assets cross invested between managed funds institutions.

UNCONSOLIDATED ASSETS

• At 30 June 2017, the unconsolidated assets of superannuation (pension) funds increased \$82.7b (4%), public offer (retail) unit trusts increased \$2.1b (1%), life insurance corporations increased \$1.5b (1%), cash management trusts increased \$0.5b (2%), and friendly societies increased \$0.1b (2%). Common funds were flat.

NOTES

FORTHCOMING ISSUES

ISSUE (Quarter) RELEASE DATE

 September 2017
 30 November 2017

 December 2017
 8 March 2018

 March 2018
 7 June 2018

 June 2018
 6 September 2018

REVISIONS

There have been revisions as a result of the receipt of revised administrative data, survey data and due to the inclusion of new survey respondents.

- Table 3 Life insurance corporations revised back to the December quarter 2016.
- Table 4 Superannuation (pension) funds revised back to the June quarter 2013.
- Table 5 Public offer (retail) unit trusts revised back to the December quarter 2016.
- Table 6 Friendly societies revised back to the March quarter 2017.
- Table 7 Common funds no revisions.
- Table 8 Cash management trusts no revisions.
- Table 9 Resident investment managers revised back to the June quarter 2013.

SUPERANNUATION DATA

As the ABS has previously advised, the Australian Prudential Regulation Authority (APRA) introduced an enhanced set of reporting forms for Registerable Superannuation Entities (RSEs) from September quarter 2013. A number of data items provided from the new APRA collections significantly deviate from the previous ones, both in concept and definition. Where the impact on an affected series could not be estimated, the ABS has been moving forward the affected series using cautiously chosen indicators derived from other ABS collections that have a very strong historical correlation to these series. This methodology has continued to be applied in this release.

In the next release of this publication for September 2017, an additional superannuation data collection by APRA, which satisfies the conceptual and definitional requirements of the ABS, will be incorporated. Affected series will be revised for all periods where improved data for Registerable Superannuation Entities are available.

As highlighted in the explanatory notes of this publication, superannuation data for APRA regulated funds is supplemented by estimates of self-managed superannuation funds (SMSFs) regulated by the ATO. These estimates are compiled from the ATO's Self-managed Superannuation Fund Annual Return although they are not separately published. For this June 2017 release, the ABS has used additional indicators to reflect the impact on the June quarter 2017 SMSFs' estimates as a result of changes to the superannuation taxation system starting from 1 July 2017.

Users are advised to continue exercising caution when using superannuation data in this publication.

PRIVACY

The ABS Privacy Policy outlines how the ABS will handle any personal information that you provide to the ABS.

David W. Kalisch Australian Statistician

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TIME SERIES DATA

TIME SERIES DATA

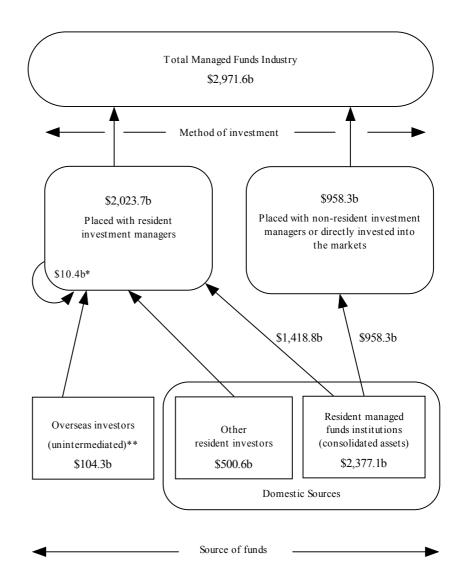
Longer time series of all tables contained in this publication are available free on the ABS website http://www.abs.gov.au under "Statistics" by selecting "Finance", then "Managed Funds", or by going directly to the "Downloads" tab at this location http://www.abs.gov.au/ausstats/abs@.nsf/mf/5655.0.

Time series tables 5 and 8 include additional operational information.

MANAGED FUNDS INDUSTRY

At 30 June 2017, the managed funds industry had \$2,971.6b funds under management, an increase of \$79.2b (3%) on the March quarter 2017 figure of \$2,892.4b. Increases were recorded in consolidated assets of managed funds institutions, \$80.9b (4%). These were partially offset by decreases in funds managed by Australian investment managers on behalf of Australian entities other than managed funds institutions, \$1.9b (0%). Funds managed by Australian investment managers on behalf of overseas investors were flat.

The following diagram shows the total value of the managed funds industry at 30 June 2017 and the relationship between the various components of the industry:



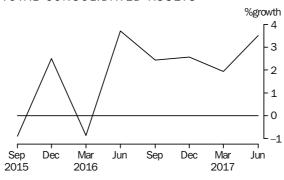
- * Indicates funds invested by resident investment managers with other resident investment managers. These are deducted to derive the total managed funds industry.
- ** These funds do not include investments held by Australian nominees on behalf of overseas investors.

MANAGED FUNDS INSTITUTIONS

Consolidated assets of managed funds institutions

At 30 June 2017, the consolidated assets of managed funds institutions were \$2,377.1b, an increase of \$80.9b (4%) on the March quarter 2017 figure of \$2,296.3b.

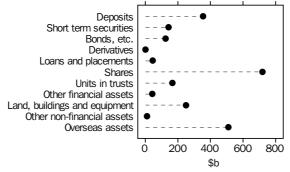




Consolidated assets by types of asset

The asset types that increased were deposits, \$31.2b (10%); short term securities, \$13.9b (11%); shares, \$10.4b (1%); land, buildings and equipment, \$9.5b (4%); other financial assets, \$8.4b (24%); units in trusts, \$3.2b (2%); overseas assets, \$3.0b (1%); bonds, etc., \$1.4b (1%); and loans and placements, \$0.1b (0%). These were partially offset by decreases in derivatives, \$0.1b (2%). Other non-financial assets were flat.

MANAGED FUNDS INSTITUTIONS ASSETS



UNCONSOLIDATED
ASSETS

Life insurance corporations

At 30 June 2017, total unconsolidated assets of life insurance corporations were \$229.0b, an increase of \$1.5b (1%) on the March quarter 2017 figure of \$227.4b.

Increases were recorded in units in trusts, \$2.4b (2%); bonds, etc., \$0.9b (4%); loans and placements, \$0.4b (12%); other non-financial assets, \$0.2b (7%); and derivatives, \$0.1b (7%). These were partially offset by decreases in shares, \$0.9b (5%); deposits, \$0.8b (9%); assets overseas, \$0.7b (6%); and short term securities, \$0.1b (3%). Other financial assets, land, buildings and equipment were flat.

Cross investment within life insurance corporations was \$0.8b which was flat compared to the March quarter 2017.

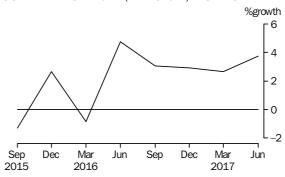
Net policy liabilities were \$182.3b, an increase of \$0.8b (0%) compared to the March quarter 2017.

Superannuation (pension) funds

At 30 June 2017, total unconsolidated assets of superannuation funds were \$2,299.1b, an increase of \$82.7b (4%) on the March quarter 2017 figure of \$2,216.4b.

Increases were recorded in deposits, \$30.8b (10%); short term securities, \$14.1b (14%); shares, \$12.8b (2%); other financial assets, \$7.0b (29%); units in trusts, \$6.9b (2%); land, buildings and equipment, \$5.7b (5%); assets overseas, \$3.5b (1%); net equity of pension funds in life office reserves, \$0.8b (1%); derivatives, \$0.4b (7%); bonds, etc., \$0.4b (0%); loans and placements, \$0.2b (3%); and other non-financial assets, \$0.1b (4%).

SUPERANNUATION (PENSION) FUNDS



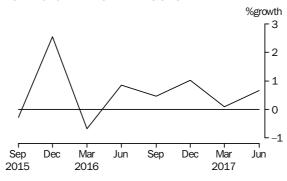
Public offer (retail) unit trusts

At 30 June 2017, total unconsolidated assets of public offer (retail) unit trusts were \$324.2b, an increase of \$2.1b (1%) on the March quarter 2017 figure of \$322.1b.

Increases were recorded in land, buildings and equipment, \$3.7b (3%); other financial assets, \$1.2b (37%); deposits, \$0.8b (9%); assets overseas, \$0.2b (0%); and bonds, etc., \$0.1b (1%). These were partially offset by decreases in shares, \$1.4b (4%); units in trusts, \$1.2b (2%); loans and placements, \$0.6b (2%); other non-financial assets, \$0.4b (8%); short term securities, \$0.1b (5%); and derivatives, \$0.1b (5%).

Cross investment within public offer (retail) unit trusts was \$32.0b, a decrease of \$0.1b (0%) compared to the March quarter 2017.

PUBLIC OFFER UNIT TRUSTS

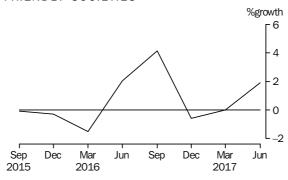


Friendly societies

At 30 June 2017, total unconsolidated assets of friendly societies were \$7.1b, an increase of \$0.1b (2%) on the March quarter 2017 figure of \$7.0b.

Friendly societies continued

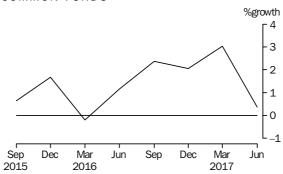
FRIENDLY SOCIETIES



Common funds

At 30 June 2017, total unconsolidated assets of common funds were \$10.2b which was unchanged on the March quarter 2017 figure of \$10.2b.

COMMON FUNDS



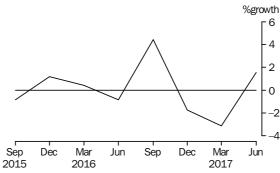
Cash management trusts

At 30 June 2017, total unconsolidated assets of cash management trusts were \$34.6b, an increase of \$0.5b (2%) on the March quarter 2017 figure of \$34.1b.

Increases were recorded in deposits, 0.5b (5%); short term securities, 0.1b (0%); and other financial assets, 0.1b (100%). These were partially offset by a decrease in bonds, etc., 0.1b (9%). Equities, loans and placements, non-financial assets and derivatives were flat.

Cross investment within cash management trusts was \$0.6b which was flat compared to the March quarter 2017.

CASH MANAGEMENT TRUSTS



ANALYSIS continued

RESIDENT INVESTMENT MANAGERS

Source of funds under management

At 30 June 2017, total funds under management were \$2,023.7b, an increase of \$23.2b (1%) on the March quarter 2017 figure of \$2,000.4b.

Funds under management on behalf of superannuation funds increased \$24.7b (2%) and public offer (retail) unit trusts increased \$0.8b (1%). Cash management trusts decreased \$0.4b (2%) and life insurance corporations decreased \$0.1b (0%).

At 30 June 2017, the value of funds under management on behalf of sources other than managed funds was \$500.6b, a decrease of \$1.9b (0%) on the March quarter 2017 figure of \$502.5b.

Increases were recorded in funds under management of behalf of non-government trading corporations, \$1.2b (4%); other sources, \$1.1b (3%); wholesale financial trusts, \$1.0b (0%); general insurance, \$0.1b (0%); and government compensation schemes, \$0.1b (0%). These were partially offset by decreases in national government, \$4.1b (5%); state and local government, \$1.0b (2%); and other investment managers, \$0.3b (3%). Charities were flat.

The value of funds under management on behalf of overseas sources at 30 June 2017 was \$104.3b which was flat compared to the March quarter 2017 figure of \$104.3b.

ASSETS OF MANAGED FUNDS, at 30 June 2017

	Assets invested through investment managers	Assets invested directly	Unconsolidated assets of managed funds
	\$m	\$m	\$m
Life insurance corporations	163 047	65 935	228 982
Superannuation (pension) funds	1 094 595	1 204 518	2 299 112
Public offer (retail) unit trusts	134 721	189 502	324 223
Friendly societies	np	np	7 123
Common funds	np	np	10 212
Cash management trusts	19 649	14 965	34 614
Total	1 418 804	1 485 463	2 904 267

np not available for publication but included in totals where applicable, unless otherwise indicated



${\tt SUMMARY\ MANAGED\ FUNDS\ INDUSTRY,\ Total\ funds\ under\ management\ at\ end\ of\ period}$

	2013–14	2014–15	Sep Qtr 2015	Dec Qtr 2015	Mar Qtr 2016	Jun Qtr 2016	Sep Qtr 2016	Dec Qtr 2016	Mar Qtr 2017	Jun Qti 2017
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • •
MANAGED FUNDS INDUSTRY Consolidated assets of managed	2 402 853	2 617 928	2 592 329	2 656 535	2 635 613	2 721 498	2 787 614	2 855 896	2 892 426	2 971 596
funds institutions Funds managed by resident investment managers on behalf of Australian entities other than	1 885 778	2 052 074	2 033 745	2 084 847	2 066 902	2 143 582	2 195 936	2 252 475	2 296 261	2 377 146
managed funds institutions Funds managed by resident investment managers on behalf	450 989	482 650	476 773	490 610	489 170	490 103	501 940	511 872	502 538	500 597
of overseas investors less Funds managed by resident investment managers on behalf of other resident investment	76 812	94 074	92 446	91 541	89 895	98 265	100 461	102 303	104 302	104 260
managers	10 726	10 870	10 635	10 463	10 354	10 452	10 723	10 754	10 675	10 407



${\tt SUMMARY\ MANAGED\ FUNDS\ INSTITUTIONS,\ Assets\ at\ end\ of\ period}$

	• • • • • •	• • • • •		• • • • • •	• • • • • •	• • • • •	• • • • •	• • • • •	• • • • • •	• • • • •
	2013–14	2014–15	Sep Qtr 2015	Dec Qtr 2015	Mar Qtr 2016	Jun Qtr 2016	Sep Qtr 2016	Dec Qtr 2016	Mar Qtr 2017	Jun Qtr 2017
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •		• • • • • • •	• • • • • • •	• • • • • • •
CONSOLIDATED ASSETS TOTAL										
MANAGED FUNDS INSTITUTIONS	1 885 778	2 052 074	2 033 745	2 084 847	2 066 902	2 143 582	2 195 936	2 252 475	2 296 261	2 377 146
Deposits	281 079	293 016	293 181	296 444	295 352	307 906	316 676	318 665	324 619	355 812
Short term securities	87 148	100 168	107 552	113 475	115 691	118 981	125 685	127 660	130 257	144 148
Bonds, etc.	98 419	107 663	111 024	113 219	114 415	117 631	128 565	129 899	124 175	125 527
Derivatives	1 226	2 537	2 661	3 082	3 240	3 557	3 317	3 224	3 032	2 979
Loans and placements	48 077	47 530	47 544	46 804	46 457	45 734	46 672	45 673	45 735	45 803
Shares	552 762	585 782	565 659	591 894	585 702	618 334	666 251	688 744	709 645	720 016
Units in trusts	215 041	227 953	222 813	230 485	224 867	221 533	158 122	160 145	162 651	165 817
Other financial assets	37 144	40 254	32 417	32 536	34 510	41 632	35 405	32 986	35 524	43 935
Land, buildings and equipment	199 591	208 801	212 987	218 107	218 904	223 636	227 971	237 644	240 814	250 286
Other non-financial assets	11 393	11 408	12 239	11 489	11 801	11 533	11 166	12 073	11 867	11 907
Overseas assets	353 897	426 962	425 667	427 313	415 963	433 106	476 104	495 762	507 943	510 917
CROSS INVESTED ASSETS										
BETWEEN MANAGED FUNDS										
INSTITUTIONS	479 983	540 097	526 903	540 294	533 695	551 682	498 082	507 529	520 912	527 121
Life insurance corporations	39 173	49 160	48 251	49 444	49 459	49 573	50 247	51 690	56 324	55 989
Superannuation (pension) funds	405 853	453 860	442 550	454 066	447 696	465 585	410 216	418 998	427 600	434 031
Public offer (retail) unit trusts	31 458	33 757	32 849	33 737	33 672	33 662	34 328	33 840	33 889	33 989
Friendly societies	1 492	1 543	1 510	1 502	1 480	1 446	1 551	1 541	1 583	1 586
Common funds	1 451	1 143	947	883	890	886	906	916	886	885
Cash management trusts	557	634	796	663	498	530	834	544	630	640
UNCONSOLIDATED ASSETS TOTAL										
MANAGED FUNDS INSTITUTIONS	2 365 761	2 592 171	2 560 648	2 625 141	2 600 597	2 695 265	2 694 018	2 760 004	2 817 173	2 904 267
Life insurance corporations	281 192	298 022	292 539	297 723	292 008	291 890	225 325	227 089	227 446	228 982
Superannuation (pension) funds	1 744 507	1 934 396	1 909 463	1 960 373	1 943 660	2 035 804	2 097 627	2 159 073	2 216 397	2 299 112
Public offer (retail) unit trusts	294 707	309 550	308 679	316 543	314 395	317 085	318 554	321 797	322 081	324 223
Friendly societies	6 599	6 743	6 737	6 717	6 616	6 752	7 031	6 990	6 990	7 123
Common funds	8 966	9 146	9 206	9 361	9 343	9 452	9 676	9 875	10 174	10 212
Cash management trusts	29 790	34 314	34 023	34 424	34 575	34 281	35 805	35 180	34 085	34 614



LIFE INSURANCE CORPORATIONS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

nil or rounded to zero (including null cells)



SUPERANNUATION (PENSION) FUNDS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

	2013–14	2014–15	Sep Qtr 2015	Dec Qtr 2015	Mar Qtr 2016	Jun Qtr 2016	Sep Qtr 2016	Dec Qtr 2016	Mar Qtr 2017	Jun Qtr 2017
	\$m									
• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •
TOTAL ASSETS Assets (held) in Australia	1 744 507 1 433 435	1 552 144	1 526 880	1 960 373 1 575 998	1 569 492	1 645 705		2 159 073 1 705 572	1 752 219	2 299 112 1 831 471
Deposits accepted by: Banks	254 457 233 130	265 403 244 607	263 209 241 804	265 619 243 588	263 763 241 572	276 867 253 878	286 032 261 537	289 443 263 979	295 397 270 409	326 208 300 253
Other depository corporations	21 327	20 796	21 405	22 032	22 191	22 989	24 495	25 464	24 988	25 955
•										
Short term securities Bills of exchange	56 405 3 179	66 614 3 997	75 260 4 482	80 095 5 026	82 217 4 285	84 968 3 808	93 119 4 274	95 266 4 692	100 069 4 780	114 130 4 661
Treasury notes	J 173		- 402	J 020	4 203 —	-	- 4214	- 4 032	4 700 —	
Bank certificates of										
deposit	48 044	58 339	66 219	70 638	73 440	76 567	83 193	84 755	89 610	103 520
Commercial paper	5 181	4 278	4 560	4 431	4 491	4 593	5 651	5 820	5 679	5 949
Bonds, etc. issued by: Non-financial	68 219	74 087	76 727	78 773	79 028	81 162	90 091	91 469	92 014	92 457
corporations	9 969	10 100	10 205	10 788	11 036	11 655	13 345	13 798	14 064	14 191
Banks	20 308	22 317	22 968	24 472	24 284	25 074	27 839	28 579	28 832	28 607
Securitisers Other financial	536	34	41	42	38	32	30	33	2	_
corporations	970	1 583	1 618	1 767	1 737	1 597	1 255	1 288	1 261	1 192
National government	22 623	24 766	25 500	25 110	25 877	26 435	27 960	28 735	28 674	29 768
State and local										
government	7 013	8 210	9 110	9 432	9 125	9 136	11 316	10 672	10 638	10 226
Other residents	6 799	7 077	7 285	7 162	6 931	7 231	8 347	8 363	8 544	8 474
Derivatives	5 155	4 124	3 476	6 050	6 649	6 014	5 852	5 729	5 765	6 155
Loans and placements	7 926	8 546	8 353	8 078	8 064	8 498	8 826	8 901	8 942	9 183
Non-financial corporations	451	416	415	415	414	435	442	455	466	483
National government	_	_	_	_	_	_	_	_	_	_
State and local government	_	109	84	37	107	41	120	133	150	149
Other residents	7 475	8 021	7 853	7 626	7 543	8 022	8 264	8 314	8 326	8 551
Equities	720 412	787 442	766 780	800 220	794 303	845 276	907 012	936 189	965 024	984 785
Shares issued by: Non-financial	504 770	535 712	516 810	541 433	537 251	569 461	616 396	638 365	659 271	672 088
corporations	323 290	343 402	333 084	347 845	347 968	371 209	404 100	416 963	430 522	441 257
Banks	116 796	123 094	116 937	123 814	120 312	126 536	136 311	142 806	148 190	149 150
Life insurance corporations	1 452	1 366	1 312	1 343	1 398	836	914	973	1 029	1 090
Other financial	1 432	1 300	1 312	1 343	1 330	000	314	313	1 023	1 030
corporations	52 771	56 459	53 891	56 511	55 876	58 683	61 704	63 926	65 733	66 841
Other residents	10 462	11 391	11 585	11 920	11 696	12 196	13 367	13 696	13 797	13 751
Units in trusts Public offer (retail)	215 642	251 730	249 971	258 787	257 052	275 815	290 616	297 825	305 753	312 697
unit trusts Wholesale financial	181 151	215 405	213 445	219 974	218 055	234 015	247 063	253 678	261 359	263 734
trusts Cash management	8 040	7 929	7 909	10 078	10 141	10 793	11 946	11 838	12 076	13 428
trusts	26 451	28 395	28 617	28 735	28 856	31 006	31 606	32 309	32 318	35 534
Net equity of pension funds in life office										
reserves	196 799	208 695	199 178	204 016	199 388	199 729	130 634	132 040	132 895	133 677
Other financial assets	24 324	28 882	22 619	20 425	22 141	27 461	23 067	21 440	23 769	30 722
Land, buildings and	00.040	100 01-	100 544	110 00-	140.010	140.000	117.000	100.010	100 500	100 001
equipment Other non-financial assets	98 249 1 490	106 617 1 734	109 544 1 734	110 987 1 734	112 210 1 729	113 960 1 770	117 863 1 774	123 316 1 778	126 560 1 783	132 301 1 853
Assets overseas	311 072	382 252	382 583	384 375	374 167	390 099	433 356	453 502	464 179	467 641
TOTAL LIABILITIES		1 934 396								2 299 112
Members' funds and reserves Other liabilities	1 708 991 35 516	1 888 373 46 024	1 862 588 46 875	1 919 611 40 763	1 900 305 43 354	1 989 428 46 377	2 049 481 48 145	2 111 455 47 618	2 165 086 51 311	2 244 306 54 806

nil or rounded to zero (including null cells)



PUBLIC OFFER (RETAIL) UNIT TRUSTS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

	2013–14	2014–15	Sep Qtr 2015	Dec Qtr 2015	Mar Qtr 2016	Jun Qtr 2016	Sep Qtr 2016	Dec Qtr 2016	Mar Qtr 2017	Jun Qtr 2017
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • •	• • • • • • •	• • • • • • •	• • • • • •	• • • • • • •	• • • • • •
TOTAL ASSETS	294 707	309 550	308 679	316 543	314 395	317 085	318 554	321 797	322 081	324 223
Assets (held) in Australia	260 507	274 715	274 513	282 377	280 685	282 911	284 693	288 666	288 989	290 968
Deposits accepted by:	4 450	6 419	7 070	7 998	8 934	9 073	8 283	8 866	8 960	9 730
Banks Other depository corporations	4 356 94	6 111 308	6 699 371	7 634 364	8 701 233	8 834 239	8 149 134	8 670 196	8 730 230	9 376 354
Short term securities	2 808	3 638	3 656	3 646	3 207	2 640	2 559	2 529	2 725	2 579
Bills of exchange Treasury notes	108	89	np —	np —	np —	np —	np —	np —	np —	np —
Bank certificates of deposit	1 196	1 943	2 265	2 232	1 826	1 166	np	np	np	np
Commercial paper	1 504	1 606	np	np	np	np	1 262	1 274	1 353	1 311
Bonds, etc. issued by:	5 714	7 233	7 696	7 577	7 677	7 588	7 777	7 717	7 742	7 851
Non-financial corporations	1 745	2 288	2 459	2 402	2 468	2 338	2 362	2 381	2 384	2 351
Banks	271	181	172	171	170	177	169	154	174	np
Securitisers	88	228	97	111	108	317	421	429	380	np
Other financial corporations	2 281	2 654	2 738	2 691	2 698	2 641	2 649	2 629	2 630	2 628
National government State and local government	563	774	1 127	1 085	1 120	1 028	1 041	999	1 005	1 045
<u> </u>	766	1 108	1 103	1 117	1 113	1 087	1 135	1 125	1 169	1 221
Derivatives	651	1 918	1 860	2 412	2 444	2 763	2 583	2 378	2 235	2 120
Loans and placements Mortgages	37 523 438	35 560 2 022	35 928 604	35 703 380	35 395 328	34 349 235	34 612 237	33 826 253	33 677 251	33 105 248
Other loans and placements	37 085	33 538	35 324	35 323	35 067	34 114	34 375	33 573	33 426	32 857
Non-financial corporations	28 401	28 596	29 857	29 690	29 404	28 396	28 784	28 205	28 066	27 560
Other residents	8 684	4 942	5 467	5 633	5 663	5 718	5 591	5 368	5 360	5 297
Equities	99 968	108 012	105 856	109 681	108 326	106 869	110 857	110 835	111 700	109 108
Shares issued by:	29 877	31 652	31 212	32 793	31 668	31 531	32 775	33 666	33 963	32 540
Listed	29 552	31 152	30 733	32 281	31 154	np	np	np	np	np
Non-financial corporations	20 962	22 556	22 387	23 468	23 221	23 654	24 591	24 956	25 154	24 542
Banks	5 894	5 749	5 490	5 956	5 311	4 907	5 086	5 415	5 415	4 787
Other financial corporations	2 696	2 847	2 856	2 857	2 622	np	np	np	np	np
Unlisted	325	500	479	512	514	np	np	np	np	np
Non-financial corporations	np	np	np	np	np	np	np	np	np	np
Financial corporations	np	np	np	np	np	329	479	523	533	399
Units in trusts	70 091	76 360	74 644	76 888	76 658	75 338	78 082	77 169	77 737	76 568
Listed	3 132	3 753	3 588	3 791	3 871	4 101	4 030	3 815	3 920	3 836
Public offer (retail) unit trusts	3 132	3 753	3 588	3 791	3 871	4 101	4 030	3 815	3 920	3 836
Unlisted	66 959	72 607	71 056	73 097	72 787	71 237	74 052	73 354	73 817	72 732
Public offer (retail) unit trusts	26 868	28 375	27 128	27 766	27 454	27 279	28 346	28 162	28 226	28 178
Wholesale financial trusts	28 383	30 216	29 775	30 648	30 271	28 333	29 788	29 020	29 425	28 056
Cash management trusts Other trusts	505 11 203	339 13 677	413 13 740	418 14 265	503 14 559	447 15 178	370 15 548	383 15 789	315 15 851	492 16 006
Other financial assets Land, buildings and equipment	6 250	5 837	4 708	4 182	3 933	5 745	3 645	3 623	3 152	4 307
Other non-financial assets	99 592 3 551	101 939 4 159	103 199 4 540	106 828 4 350	106 389 4 380	109 517 4 367	109 959 4 418	114 184 4 708	114 122 4 676	117 851 4 317
Assets overseas Shares and units in trusts	34 200 24 768	34 835 26 635	34 166 25 429	34 166 25 791	33 710 26 059	34 174 26 138	33 861 26 761	33 131 26 390	33 092 26 694	33 255 26 923
Debt securities	353	668	25 429 664	673	707	768	772	26 390 785	860	20 923 855
Other	9 079	7 532	8 073	7 702	6 944	7 268	6 328	5 956	5 538	5 477
TOTAL LIABILITIES & INVESTOR FUNDS	294 707	309 550	308 679	316 543	314 395	317 085	318 554	321 797	322 081	324 223
Investor funds	214 993	227 790	231 969	238 713	237 951	235 953	241 135	244 369	245 276	243 760
Debt securities	19 998	21 234	22 826	23 029	23 081	23 467	22 487	22 491	22 197	23 143
Loans and placements	47 143	46 823	45 383	45 082	45 070	43 340	44 903	42 666	44 153	43 381
Other liabilities	12 573	13 703	8 501	9 719	8 293	14 325	10 029	12 271	10 455	13 939

nil or rounded to zero (including null cells)

np not available for publication but included in totals where applicable, unless otherwise indicated



FRIENDLY SOCIETIES, Unconsolidated assets and liabilities, Amounts outstanding at end of period

			Sep Qtr	Dec Qtr	Mar Qtr	Jun Qtr	Sep Qtr	Dec Qtr	Mar Qtr	Jun Qtr
	2013–14	2014–15	2015	2015	2016	2016	2016	2016	2017	2017
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • •
TOTAL ASSETS	6 599	6 743	6 737	6 717	6 616	6 752	7 031	6 990	6 990	7 123
Assets (held) in Australia	6 436	6 599	6 589	6 564	6 481	6 612	6 888	6 845	6 869	6 993
Deposits accepted by: Banks	603 559	544 496	573 488	583 498	618 532	638 581	796 744	808 756	790 687	771 633
Other depository corporations	44	490	400 85	496 85	86	57	52	52	103	138
' ' '			243	451						256
Short term securities Bills of exchange	289 130	230 125	243 120	451 123	448 132	403 132	226 135	243 142	238 146	256 156
Treasury notes	130	125	120	123	152	132	133	142		130
Bank certificates of deposit	159	105	123	328	316	271	91	101	92	100
Commercial paper	_	_	_	_	_	_	_	_	_	_
Bonds, etc. issued by:	483	727	707	661	672	726	763	731	755	720
Non-financial corporations	5	3	np	np	np	np	2	2	np	2
Banks	278	331	311	304	301	311	323	319	339	289
Securitisers	34	39	np	np	np	np	np	np	np	np
Other financial corporations	69	98	85	56	56	75	98	98	101	np
National government State and local government	58 39	213 43	217 56	213 54	218 57	235 62	242 np	218 np	222 56	224 57
<u> </u>								•	50	
Derivatives	2	_	1	_	1	1	1	1	_	7
Loans and placements	118 49	89 24	88 22	69 15	74 14	74 13	69 10	64 9	70 8	75 7
Mortgages Other loans and placements	69	65	66	54	60	61	59	55	62	68
·	4 700	4 770	4 834	4 650	4 519	4 554	4 862	4 816	4 834	4 914
Equities Shares issued by:	23	4 770 19	4 834 58	4 650 67	4 519 67	4 554 60	4 862 19	4 816 18	4 834 20	4 914 29
Non-financial corporations	13	9	48	57	58	52	11	np	np	29
Banks	10	10	10	10	9	8	8	np	np	9
Other financial corporations	_	_	_	_	_	_	_	<u>.</u>	<u>.</u>	_
Units in trusts	4 677	4 751	4 776	4 583	4 452	4 494	4 843	4 798	4 814	4 885
Public offer (retail) unit trusts	1 097	1 174	1 156	1 175	1 161	1 118	1 226	1 223	1 256	1 293
Wholesale financial trusts	3 223	3 238	3 296	3 109	3 000	3 075	3 319	3 279	3 253	3 322
Cash management trusts	357	339	324	298	290	300	297	290	299	265
Other trusts	_	_	_	1	1	1	1	6	6	5
Other financial assets	111	169	66	67	66	132	80	93	95	160
Land, buildings and equipment	93	28	np	np	np	np	np	np	np	np
Other non-financial assets	37	42	np	np	np	np	np	np	np	np
Assets overseas	163	144	148	153	135	140	143	145	121	130
TOTAL LIABILITIES	6 599	6 743	6 737	6 717	6 616	6 752	7 031	6 990	6 990	7 123
Net policy liabilities	6 172	6 319	6 341	6 354	6 261	6 364	6 627	6 582	6 567	6 706
Debt securities Loans and placements	— 69	 48	 34	 18	_ 20	 23	 23	_ 18	 26	— 42
Other liabilities	94	48 111	34 99	98	20 83	23 107	23 112	18 116	26 125	42 104
Share capital and reserves	264	265	263	247	252	258	269	274	272	271
.										

nil or rounded to zero (including null cells)

np not available for publication but included in totals where applicable, unless otherwise indicated



COMMON FUNDS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

			Sep Qtr	Dec Qtr	Mar Qtr	Jun Qtr	Sep Qtr	Dec Qtr	Mar Qtr	Jun Qtr
	2013–14	2014–15	2015	2015	2016	2016	2016	2016	2017	2017
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • • •	• • • • • • •	• • • • • • •	• • • • • •	• • • • • •	• • • • • • •	• • • • • •	• • • • • •	• • • • • •
TOTAL ASSETS	8 966	9 146	9 206	9 361	9 343	9 452	9 676	9 875	10 174	10 212
Assets (held) in Australia	8 958	np	9 179	9 333	9 314	9 421	9 648	9 841	10 144	10 181
Deposits accepted by:	1 709	2 000	2 298	2 441	2 462	2 530	2 630	2 606	2 700	2 666
Banks	1 709	np	2 248	2 392	2 405	2 474	2 565	2 546	2 641	2 610
Other depository corporations	_	np	50	49	57	56	65	60	59	56
Short term securities	1 391	np	1 172	1 178	1 207	1 189	1 081	1 124	1 135	1 094
Bills of exchange	240	np	_	_	_	_	_	_	_	_
Treasury notes	_	_	_	_	_	_	_	_	_	_
Bank certificates of deposit	970	985	1 007	997	1 029	1 024	934	984	1 020	983
Commercial paper	181	181	165	181	178	165	147	140	115	111
Bonds, etc. issued by:	267	582	530	568	606	627	646	653	688	769
Non-financial corporations	7	np	4	4	2	2	2	2	2	2
Banks	114	115	138	134	150	123	125	103	87	89
Securitisers	102	266	339	381	416	453	470	503	546	628
Other financial corporations	_	np	_	_	_	_	_	_	_	_
National government	1	np	_	_	_	_	_	_	_	_
State and local government	43	47	49	49	38	49	49	45	53	50
Derivatives	_	_	_	_	_	_	_	_	_	_
Loans and placements	1 243	1 167	1 149	1 154	1 111	1 091	1 133	1 205	1 196	1 208
Mortgages	1 051	955	960	952	929	926	957	968	991	1 006
Other loans and placements	192	212	189	202	182	165	176	237	205	202
Equities	4 220	4 080	3 913	3 910	3 857	3 900	4 091	4 189	4 360	4 351
Shares issued by:	737	985	893	975	895	903	1 008	1 137	1 208	1 186
Non-financial corporations	467	718	893	975	895	903	1 008	1 137	1 208	1 186
Banks	270	np	_	_	_	_	_	_	_	_
Other financial corporations	_	np	_	_	_	_	_	_	_	_
Units in trusts	3 483	3 095	3 020	2 935	2 962	2 997	3 083	3 052	3 152	3 165
Public offer (retail) unit trusts	418	np	np	np	np	527	536	485	485	477
Wholesale financial trusts	1 979	2 084	2 018	2 002	2 012	2 030	2 109	2 096	2 188	2 221
Cash management trusts	871	433	303	226	226	226	226	226	226	236
Other trusts	215	np	np	np	np	214	212	245	253	231
Other financial assets	68	34	72	36	25	38	34	30	31	59
Land, buildings and equipment	60	54	72 45	46	25 46	36 46	33	34	34	34
Other non-financial assets	— —	- -	45 —	40	40	40	_	- -	_	_
Assets overseas	8	np	27	28	29	31	28	34	30	31
TOTAL LIABILITIES & INVESTOR FUNDS	8 966	9 146	9 206	9 361	9 343	9 452	9 676	9 875	10 174	10 212
Investor funds	8 834	8 999	9 081	9 236	9 231	9 348	9 559	9 747	10 028	10 077
Debt securities	_	_	_	_	_	_	_	_		_
Loans and placements	4	3	3	3	3	5	3	9	11	7
Other liabilities										

nil or rounded to zero (including null cells)

np not available for publication but included in totals where applicable, unless otherwise indicated



CASH MANAGEMENT TRUSTS, Unconsolidated assets and liabilities, Amounts outstanding at end of period

	2013–14	2014–15	Sep Qtr 2015	Dec Qtr 2015	Mar Qtr 2016	Jun Qtr 2016	Sep Qtr 2016	Dec Qtr 2016	Mar Qtr 2017	Jun Qtr 2017
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • •	• • • • • • •	• • • • • •	• • • • • •	• • • • • •	• • • • • •	• • • • • •	• • • • • •
TOTAL ASSETS	29 790	34 314	34 023	34 424	34 575	34 281	35 805	35 180	34 085	34 614
Assets (held) in Australia	29 781	34 304	34 013	34 414	34 575	34 281	35 805	35 180	34 084	34 613
Deposits accepted by:	7 752	8 700	9 360	9 129	8 889	7 712	9 402	8 959	8 420	8 871
Banks	7 415	8 178	8 594	8 656	8 317	7 230	9 064	np	np	np
Other depository corporations	337	522	766	473	572	482	338	np	np	np
Short term securities	20 701	24 015	22 701	23 472	23 918	24 974	24 489	24 412	23 618	23 713
Bills of exchange accepted/endorsed by:	692	574	543	619	663	np	np	np	np	np
Banks	692	574	543	619	663	np	np	np	np	np
Other financial corporations	_	_	_	_	_	np	np	np	np	np
Treasury notes	_	np	np	np	np	np	np	an	np	np
Bank certificates of deposit	16 937	19 816	18 613	19 199	19 575	20 763	20 186	20 159	20 115	20 479
Commercial paper issued by:	3 072	3 025	np	np	np	3 320	3 439	3 415	2 978	2 828
Securitisers	377	292	540	573	712	755	708	558	277	137
Other financial corporations	2 231	2 117	np							
Other residents	464	616	550	473	496	np	np	np	np	np
Bonds, etc. issued by:	666	842	1 077	1 113	1 224	1 023	1 017	1 228	1 329	1 215
Non-financial corporations	4	_								
Banks	253	355	701	923	1 058	913	854	1 038	1 150	1 067
Securitisers	184	99	112	109	100	88	81	73	62	53
Other financial corporations	158	269	241	58	42	22	82	117	117	95
National government	_	_	_	_	_	_	_	_	_	_
State and local government	67	119	23	23	24	_	_	_	_	_
Derivatives	_	_	_	_	_	_	_	_	_	_
Loans and placements	_	_	_	_	_	_	_	_	_	_
Equities	600	687	796	663	498	530	834	544	630	640
Shares	_	_	_	_	_	_	_	_	_	_
Units in trusts	600	687	796	663	498	530	834	544	630	640
Public offer (retail) unit trusts	_	_	_	_	_	_	_	_	_	_
Wholesale financial trusts	43	np	_	_	_	_	_	_	_	_
Cash management trusts	557	634	796	663	498	530	834	544	630	640
Other trusts	_	np	_	_	_	_	_	_	_	_
Other financial assets	62	60	79	37	46	42	63	37	87	174
Non-financial assets	_	_	_	_	_	_	_	_	_	_
Assets overseas	9	10	10	10	_	_	_	_	1	1
TOTAL LIABILITIES & INVESTOR FUNDS	29 790	34 314	34 023	34 424	34 575	34 281	35 805	35 180	34 085	34 614
Investor funds	29 667	34 168	33 933	34 340	34 405	34 142	35 740	35 056	33 772	34 371
Other liabilities	123	146	90	84	170	139	65	124	313	243

nil or rounded to zero (including null cells)

np not available for publication but included in totals where applicable, unless otherwise indicated



RESIDENT INVESTMENT MANAGERS, SOURCE OF FUNDS, Amounts under management at end of period

Sep Qtr Dec Qtr Mar Qtr Jun Qtr Sep Qtr Dec Qtr Mar Qtr Jun Qtr 2013-14 2014-15 2015 2015 2016 2016 2016 2016 2017 2017 \$m \$m \$m

TOTAL FUNDS UNDER										
MANAGEMENT	1 595 734	1 737 911	1 735 188	1 781 722	1 771 901	1 813 246	1 939 422	1 979 545	2 000 442	2 023 661
Funds from Australian										
sources	1 518 922	1 643 837	1 642 742	1 690 181	1 682 006	1 714 981	1 838 961	1 877 242	1 896 140	1 919 401
Managed Funds	1 067 933	1 161 187	1 165 969	1 199 571	1 192 836	1 224 878	1 337 021	1 365 370	1 393 602	1 418 804
Life insurance										
corporations	164 688	164 184	163 045	163 188	163 181	162 768	164 903	163 208	163 114	163 047
Superannuation funds	759 303	839 289	849 236	878 968	872 854	904 806	1 012 974	1 042 820	1 069 856	1 094 595
Public offer (retail) unit										
trusts	120 436	132 234	127 546	131 701	131 126	131 456	132 657	132 842	133 875	134 721
Friendly societies	np									
Common funds	np									
Cash management trusts	18 039	19 788	19 996	19 512	19 373	19 440	19 960	19 825	20 067	19 649
Total other sources	450 989	482 650	476 773	490 610	489 170	490 103	501 940	511 872	502 538	500 597
National government	72 082	75 532	70 832	74 221	75 560	77 243	81 295	85 323	87 820	83 694
State and local										
government	56 397	60 328	59 241	57 621	54 953	50 616	50 147	50 806	50 064	49 034
Government										
compensation										
schemes	14 322	14 763	15 355	19 549	19 605	19 865	20 132	20 498	21 123	21 225
Wholesale financial trusts	179 774	196 578	196 419	198 292	198 069	199 941	204 165	208 736	211 002	211 961
General insurance	48 409	48 301	47 631	47 511	46 418	47 687	47 822	47 117	46 966	47 099
Non-government trading										
corporations	25 884	29 193	28 148	29 368	30 049	31 090	32 983	32 537	33 117	34 343
Charities	1 453	1 453	1 445	1 476	1 485	1 485	1 514	1 526	1 545	1 547
Other investment										
managers	10 726	10 870	10 635	10 463	10 354	10 452	10 723	10 754	10 675	10 407
Other sources	41 942	45 632	47 067	52 109	52 677	51 724	53 159	54 575	40 226	41 287
Funds from overseas										
sources	76 812	94 074	92 446	91 541	89 895	98 265	100 461	102 303	104 302	104 260

np not available for publication but included in totals where applicable, unless otherwise indicated

EXPLANATORY NOTES

INTRODUCTION

1 The statistics presented in this publication have been compiled from the ABS Survey of Financial Information, the Australian Prudential Regulation Authority's (APRA) Registrable Superannuation Entities (RSEs) reporting forms, and the Australian Taxation Office's (ATO) Self—managed Superannuation Fund Annual Return. Some brief notes on the concepts, sources and methods employed follow. A full description and glossary are provided on the ABS website, http://www.abs.gov.au under "Statistics", by selecting "Finance", then "Managed Funds". The Glossary can be found on the left hand side.

MANAGED FUNDS INDUSTRY

- 2 The term "managed funds" is used loosely in the financial community to embrace two broad types of institutions. The first are managed funds institutions (eg life insurance corporations, superannuation funds and unit trusts, etc) which buy assets on their own account. The second are investment or fund managers which provide, on a fee for service basis, professional investment services for the managed funds institutions, as well as others with substantial funds to invest. The managed funds industry is difficult to measure because of the many inceptions and winding—up of funds each quarter, due to the large amount of financial interactions between managed funds institutions and investment managers, and between investment managers themselves. Consequently double counting of funds which are "churning" through the system needs to be considered in order to derive a net measure of the managed funds industry.
- **3** The approach taken by the ABS is to provide a measure of the managed funds industry which includes the consolidated position of the managed funds institutions plus funds under management of investment managers on behalf of clients other than managed funds institutions, less any cross investment between fund managers. This measure is wider than the measure provided by the consolidated assets of managed funds institutions view.

MANAGED FUNDS INSTITUTIONS

- **4** Managed funds institutions are those financial intermediaries which operate in the managed funds market by acquiring assets and incurring liabilities on their own account. Typically, these institutions arrange for the 'pooling' of funds from a number of investors for the purpose of investing in a particular type or mix of assets, with a view to receiving an ongoing return or capital gain. However, funds of a speculative nature that do not offer redemption facilities (e.g. agriculture and film trusts) and funds not established for investment purposes (e.g. health funds and general insurance funds) are excluded.
- **5** The managed funds institutions covered by the statistics in this publication are: Life Insurance Corporations, Superannuation Funds, Public Offer (Retail) Unit Trusts, Friendly Societies, Common Funds, and Cash Management Trusts.

RESIDENT INVESTMENT MANAGERS

- **6** An investment manager is an entity that specialises in the investment of a portfolio of assets on behalf of, and subject to the directions given by its clients, such as superannuation funds and life insurance corporations. The funds which investment managers invest remain the asset of their clients and are not brought to account on the balance sheet of the investment manager. The ultimate responsibility for the investment remains with the client.
- **7** For the purposes of this publication, investment managers need to satisfy the following criteria:
 - be Australian resident entities (see relevant definition);
 - offer pooled investment products (eg. wholesale and/or retail trusts) which are registered with Australian Securities and Investments Commission (ASIC); and individual portfolios, eg mandates for institutional investors and/or separately managed accounts (SMAs) for individuals;
 - be managers who actively invest on behalf of clients, where clients retain ownership of the assets; and

EXPLANATORY NOTES continued

RESIDENT INVESTMENT
MANAGERS continued

- predominately rely on management fees, rather than dividends and interest income, for the major part of their income.
- **8** Investment managers are generally subsidiaries of life insurance offices, banks, merchant banks, or organisations related to these types of institutions. They can be either separately constituted legal entities or form a segment of a particular financial institution.

ASSETS, VALUATION AND TIME SERIES COMPARISONS

- **9** The data tabulated in this publication are the stocks of assets held by the various types of institutions, classified by type of asset. The classification of assets in this publication follows that which is contained in the ABS publication *Australian National Accounts, Finance and Wealth* (cat. no. 5232.0). Definitions of the various types of financial instruments are given in the glossary on the ABS website.
- **10** Providers of managed funds statistics are requested to report assets at their market value.
- **11** Movements between periods in the levels of assets of managed funds institutions reflect three key components: transactions in particular assets, valuation changes arising from price changes in the assets, and occasionally reclassifications between institution types.

SUPERANNUATION (PENSION) FUNDS

- **12** From June quarter 1995 until the December quarter 2004, the ABS conducted a quarterly "Survey of Superannuation Funds". This survey was used by APRA to compile "Superannuation Trends" and by the ABS to compile superannuation fund data in *Managed Funds, Australia* (cat. no. 5655.0).
- 13 Prior to December 2004, the ABS estimated asset detail for some superannuation funds using quarterly information from funds with total assets over \$60m. From December 2004, the type of assets held by superannuation funds has been refined by the introduction of a range of compilation methods, depending on the size of the superannuation fund. Where possible, quarterly asset details provided by the superannuation fund itself is the basis of the compilation; otherwise, its annual asset detail is the basis of the compilation.
- **14** From December quarter 2004, this data source was replaced by a new quarterly data collection conducted by APRA for superannuation funds with assets greater than \$50m, supplemented by estimates for other APRA regulated funds and estimates of self–managed funds regulated by the ATO.

METHOD OF CONSOLIDATION

15 Estimates of the consolidated assets of managed funds are derived by eliminating any cross—investment that takes place between the various types of institutions. For example, investments by superannuation funds in public unit trusts are excluded from the assets of superannuation funds in a consolidated presentation. However it is not possible to apportion cross—investment at the level of detail presented in the unconsolidated tables.

RELATED MATERIAL

- **16** Time series electronic spreadsheets for the tables in this publication are available free on the ABS website *<http://www.abs.gov.au>* from the "Downloads" tab of this Issue *<http://www.abs.gov.au/ausstats/abs@.nsf/mf/5655.0>*.
- **17** Users may wish to refer to other related materials available on the ABS website, < http://www.abs.gov.au under "Statistics", then "Finance".
- **18** Users of statistics relating to the managed funds industry in Australia may also be interested in the following ABS releases:
 - the quarterly Australian National Accounts: Finance and Wealth (cat. no. 5232.0).
 - Information Paper: Changes to Managed Funds, Australia to incorporate revised international standards 2010 (cat.no. 5655.0.55.002).

EXPLANATORY NOTES continued

RELATED MATERIAL continued

19 Users may also wish to refer to the APRA website, for Life Insurance and Friendly Societies http://www.apra.gov.au/lifs/Pages/default.aspx and APRA regulated superannuation funds http://www.apra.gov.au/Super/Pages/default.aspx, and the ATO website page for ATO regulated Self-managed superannuation funds http://www.ato.gov.au/Super/Self-managed-super-funds/.

ABBREVIATIONS

\$b billion (thousand million) dollars

\$m million dollars

A\$ Australian dollars

ABS Australian Bureau of Statistics

APRA Australian Prudential Regulation Authority

FUM funds under management

S&P 500 Standard & Poor's 500 Index

S&P/ASX 200 Standard and Poor's Australian Stock Exchange top 200

US United States (of America)

US\$ United States dollars

GLOSSARY

APRA

The Australian Prudential Regulation Authority (APRA) is the prudential regulator of the Australian financial services industry. It oversees banks, credit unions, building societies, general insurance and reinsurance companies, life insurance corporations, friendly societies, registered financial corporations and large to medium superannuation funds.

Assets overseas

Assets overseas includes all physical assets located outside of Australia and financial claims (eg. equity and debt securities) on non–residents whether purchased overseas or in Australia and irrespective of the currency in which they are denominated (see definition Resident/non resident). Respondents to the ABS Survey of Financial Information are requested to report assets at their market value in \$AUD equivalent.

ATO

The Australian Taxation Office (ATO) is the Government's principal revenue collection agency and is responsible for the regulation and reporting of self–managed super funds (SMSFs).

Bank certificates of deposit

A certificate of deposit is similar to a promissory note except that the drawer is a bank. Most bank issued certificates of deposit with an original term to maturity of one year or less are negotiable certificates of deposit (NCD). Transferable certificates of deposit with an original term to maturity greater than one year are included in bonds etc.

Bills of exchange

A bill of exchange is an unconditional order drawn (issued) by one party, sent to another party for acceptance and made out to, or to the order of, a third party, or to bearer. It is a negotiable instrument with an original term to maturity of 180 days or less. Although merchant banks were the promoters of the bill market in Australia, today almost all bills are bank accepted. Acceptance of a bill obliges the acceptor to pay the face value of the bill to the holder upon maturity.

Bonds, etc.

Debt securities are divided into short term and long term using original term to maturity as the classificatory criterion. Long term securities are those with an original term to maturity of more than one year. Bonds are long term securities, which represent the issuer's pledge to pay the holder, on a date which, at the time of issue, is more than one year in the future, the sum of money shown on the face of the document. Until that future date the issuer usually promises to pay coupon interest to the holder quarterly or half–yearly at a rate which is fixed at the time the security is issued. These securities are therefore known as fixed interest securities in the professional market.

Bonds etc. includes the following types of securities:

- Treasury Bonds. These are issued to corporations and the general public by the Commonwealth Government.
- Inscribed stock which are issued by State government owned borrowing authorities and enterprises. These are known as semi government securities by professional traders.
- Debentures, transferable certificates of deposit and unsecured notes, which are collectively called corporate securities or medium term notes by brokers.
- Asset-backed bonds, such as mortgage-backed securities.
- Convertible notes, prior to conversion.

Debt securities

Debt securities are securities which represent borrowed funds which must be repaid by the issuer. It includes short and long term securities.

GLOSSARY continued

Deposits

Deposits are credit account balances with domestic deposit—taking institutions as defined by the Australian Prudential Regulatory Authority (APRA). These are banks and all corporations registered under the Financial Sector (Collection of Data) Act 2001 except for intragroup financiers. Bonds, debentures, notes and transferable certificates of deposit issued by deposit—taking institutions are classified as bonds etc. and negotiable certificates of deposit issued by banks have been classified as bank certificates of deposit.

Cash management trusts

A cash management trust is a unit trust which is governed by a trust deed which generally confines its investments (as authorised by the trust deed) to financial securities available through the short term money market. Cash management trusts issue units in the trust that are redeemable by the unit holder on demand.

Commercial paper

Commercial paper, also called promissory notes or one name paper in the professional market – is a written promise to pay a specified sum of money to the bearer at an agreed date. It is usually issued for terms ranging from 30 to 180 days and is sold to an investor at a simple discount to the face value. A promissory note is different from a bill of exchange in that it is not 'accepted' by a bank and is not endorsed by the parties which sell it in the market place.

Common funds

Common funds are operated by Trustee Companies under relevant State Trustee Companies Acts. They permit trustee companies to combine depositors' funds and other funds held in trust in an investment pool, and invest the funds in specific types of securities and/or assets. Cash and non cash common funds have the same investment strategy and economic functions as cash management trusts and public unit trusts respectively. However they do not operate in the same manner, in that they do not issue units, nor do they necessarily issue prospectuses.

Derivatives

Derivatives are financial instruments whose value depends on the value of an underlying asset, an index or reference rate. Derivative contracts involve future delivery, receipt or exchange of financial items such as cash or another derivative instrument, or future exchange of real assets for financial items where the contract may be tradeable and has a market value. It includes options, interest rate swaps, currency swaps, credit default swaps, futures, forward rate agreements, forward foreign—exchange contracts and employee stock options.

Equities

This category comprises shares traded on an organised stock exchange, shares in unlisted companies, convertible notes after conversion, preference shares and units issued by both listed and unlisted unit trusts. Trust units are included in this classification because they have important characteristics of equities, such as entitlement to a share of the profits and of (on liquidation) the residual assets of the trust.

Friendly societies

Friendly societies are organisations which are registered and regulated as such with APRA, and provide investment, health, educational and welfare benefits to their members.

Investment managers - resident

An investment manager is an organisation that specialises in the investment of a portfolio of assets on behalf of, and subject to directions given by clients, such as superannuation funds and life insurance corporations. The funds which investment managers invest remain the asset of their clients and are not brought to account on the balance sheet of the investment manager. The ultimate responsibility for the investment remains with the client

GLOSSARY continued

Investment managers - resident continued

For the purposes of this publication, investment managers should satisfy the following criteria:

- be Australian resident entities (see resident/non-resident definition);
- offer pooled investment products (eg. wholesale and/or retail trusts) which are registered with ASIC; and individual portfolios (eg. mandates for institutional investors and/or separately managed accounts (SMAs)) for individuals;
- be managers who actively invest on behalf of clients who retain ownership of the assets; and
- predominately rely on management fees, rather than dividends and interest income, as the major part of their income.
- Investment managers are generally subsidiaries of life insurance offices, banks, merchant banks, or organisations related to these types of institutions. They can be either separately constituted legal entities or form a segment of a particular financial institution.

Land and buildings

Land and buildings refers to land and buildings held and the value of units in unitised buildings. New acquisitions are reported at acquisition cost and existing assets are reported at the latest available market valuation.

Life insurance corporations

This includes all corporations regulated by APRA which provide life insurance. Most of the investment funds of life insurance offices are held in Statutory Funds. Statutory Funds of Life Insurance Offices have been set up under Commonwealth Government legislation and are analogous to trust funds. The legislation requires that the assets of any statutory fund must be kept separate and distinct from the assets of other statutory funds and any other assets of the company. All income received must be paid into and become an asset of the appropriate statutory fund and these assets are only available to meet the liabilities and expenses of that fund.

Loans and placements

Loans are financial assets that are created when a creditor lends funds directly to a debtor, and are evidenced by documents that are not negotiable. The category includes overdrafts, instalment loans, mortgages, hire–purchase credit and loans to finance trade credit. Undrawn lines of credit are not recognised as a liability as they are contingent. Accounts payable/receivable are treated as a separate category in Other Financial Assets. It also includes liabilities of entities not described as deposit taking institutions, eg. State treasuries, and these are referred to as placements.

Managed funds

The term managed funds is used to describe the investments undertaken by those managed funds institutions and resident investment managers who engage in financial transactions in the managed funds market in Australia.

Managed funds institutions

Managed funds institutions are those financial intermediaries which operate in the managed funds market by acquiring and incurring financial assets and liabilities respectively on their own balance sheet. Typically these institutions arrange for the 'pooling' of funds from a number of investors for the purpose of investing in a particular type or mix of assets, with a view to receiving an ongoing return or capital gain. However, funds of a speculative nature that do not offer redemption facilities (e.g. agriculture and film trusts) and funds not established for investment purposes (e.g. health funds and general insurance funds) are excluded. Included are life insurance corporations, superannuation (pension) funds, public offer (retail) unit trusts, friendly societies, common funds and cash management trusts.

Non-financial assets

Non-financial assets comprise all those assets which are not financial in nature: i.e. physical assets. For the purposes of these statistics they are broken down into only two categories – land and buildings, and other types of non-financial asset.

Other financial assets

This covers any other financial claims on residents that do not fit into any other category, such as trade credit and interest accruals.

Other non-financial assets

Other non-financial assets refers to all assets which are non financial in nature, not classified to overseas assets and are not land and buildings.

GLOSSARY continued

Other trusts

This covers trusts that do not fit into any other category. It may include wholesale non–financial trusts, such as property syndicates, film trusts, agricultural trusts and solicitors trusts.

Public offer (retail) unit trusts

A public offer (retail) unit trust is a trust which is governed by a trust deed; is or has been open to the general public to buy units; and allows unit holders to redeem or dispose of their units within a reasonable period of time on a well developed secondary market (eg. ASX) or has readily accessible redemption facilities offered by the management company in association with the trust.

Residents/non-residents

Residents are persons, companies and other entities ordinarily domiciled in Australia. It includes Australian based branches and subsidiaries of foreign businesses. All foreign branches and subsidiaries of Australian businesses are included in non-resident entities.

Securitisers

These entities issue asset–backed securities, so called because these securities are backed by specific assets, usually residential mortgages. The securities can be short term (eg. commercial paper) or long term (eg. bonds).

Short term securities

Debt securities are divided into short term and long term using original term to maturity as the classificatory criterion. Short term securities are those with an original term to maturity of one year or less. Issuers of promissory notes and bills of exchange do negotiate roll–over facilities which allow them to use these instruments as sources of floating–rate long term funds. However, in these statistics the existence of roll–over facilities does not convert what are legally short term instruments into long term ones.

There are four types of short term securities shown in this publication: bills of exchange, treasury notes, bank certificates of deposit and commercial paper. All of these are issued at a discount to face value and are traded on well–established secondary markets with bills of exchange and certificates of deposit being the most actively traded. Professional traders call these short term instruments money market securities. Treasury notes are inscribed stock in that ownership is recorded in a register maintained by the issuer and a non–transferable certificate of ownership is issued, but the owner does not physically hold the documents. The other short term securities are bearer securities, that is the owner is not registered with the issuer but physically holds the documents. Bearer securities are payable to the holder on maturity and transferable by delivery.

Superannuation (pension) funds

Superannuation funds are indefinitely continuing funds maintained for the provision of benefits for either members of the fund, or the dependants of members in the event of retirement or death of the member. The statistics include both public and private sector superannuation funds that either directly invest on their own behalf, or use fund managers on a fee for service basis. It includes superannuation funds regulated under the Superannuation Industry (Supervision) Act 1993 by APRA and self managed superannuation funds (SMSFs) regulated by the Australian Taxation Office.

Treasury notes

Treasury notes are inscribed instruments issued by the Commonwealth Government with original maturity terms of five, 13 or 26 weeks.

Wholesale financial trusts

Wholesale financial trusts invest in financial assets and are only open to institutional investors (eg. life insurance corporations, superannuation funds) and high net worth individuals due to high entry levels. However some are indirectly open to the public via distribution channels such as platforms. Wholesale non–financial trusts, such as property syndicates are excluded; these are included with Other trusts.

FOR MORE INFORMATION .

INTERNET

www.abs.gov.au the ABS website is the best place for data from our publications and information about the ABS.

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